Trending By Regions and Channels

Region	Channel	Revenue Forecast	Trend Coefficients	Forecast Distribution	Last month	Forecast
WEST	TRN007		0.9401	27.7% / 32.9% / 39.2%	$63,370.00	$74,919.28
WEST	CHN002		0.9824	32.0% / 33.3% / 34.5%	$31,250.00	$32,854.29
EAST	TRN003		0.8126	32.2% / 33.3% / 34.3%	$6,201.00	$6,620.69

Trending By Regions and Channels

Region	Channel	Revenue Forecast	Trend Coefficients	Forecast Distribution	Last month	Forecast
EAST	CHN004		0.9379	Forecast+1 31.9% Forecast+2 33.3% Forecast+3 34.7%	$14,740.00	$15,122.53
EAST	TRN006		0.9929	Forecast+1 32.3% Forecast+2 33.3% Forecast+3 34.2%	$31,020.00	$31,856.83
EAST	TRN005		0.8979	Forecast+1 32.8% Forecast+2 33.3% Forecast+3 33.8%	$25,340.00	$26,037.07

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Region	Channel	Revenue Forecast	Trend Coefficients	Forecast Distribution	Last month	Forecast
WEST	CHN003		0.9782	Forecast+1 32.8%, Forecast+2 33.3%, Forecast+3 33.7%	$48,929.00	$49,629.39
WEST	CHN001		0.5698	Forecast+1 33.2%, Forecast+2 33.3%, Forecast+3 33.3%	$43,120.00	$43,124.57
WEST	CHN004		0.0646	Forecast+1 33.3%, Forecast+2 33.3%, Forecast+3 33.3%	$34,980.00	$34,937.46

Trending By Regions and Channels

Region	Channel	Revenue Forecast	Trend Coefficients	Forecast Distribution	Last month	Forecast
EAST	TRN004				$38,202.00	$37,177.76

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